

Writing Better Qualifications

Accelerate your timeline

Construction qualifications can significantly impact turnaround time. Starting with a good set of qualifications speeds up the entire contracting process.

Keep things simple

The most important qualifications are a bidder's past experiences with similar jobs.

Decide what you really need

Bidders must meet **all** of your qualifications to get the contract. Unduly restrictive qualifications can result in rejecting bids, overpaying, or even starting over.

Construction contracts take 2-4 months



PLANNING 14 – 21 days SOLICITATION 14 - 30 days

EVALUATION 14 - 30 days CONTRACT EXECUTION 14 - 21 days

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Quick Tips

- Use the boilerplate as a guideline.
- Limit your qualifications to core requirements of the project.
- When in doubt, ask a Contract Specialist.